

New "Price list" concept

The WABCO price list you are familiar with shows not only prices but includes product photos and technical data as well. This combination of price list and catalogue emerged at a time when merchandise management systems were not yet in common use. For this reason the printed price was much more important than it is today, when prices are generally transmitted and managed electronically.

Globalisation also means that today catalogues are requested in many different languages. The diverse combinations of currency and language have led to such a great number of variants of our traditional price list that they became almost impossible to manage.

With our new concept, Technical Information and price are now split into two separate documents.

- A printed version of the price list will continue to be distributed at the end of the each year. This price list will then be valid for the coming calendar year. It will list gross prices only, and information on minimum order quantities if applicable.
- The new product catalogue on the other hand will contain more information: apart from photos, the catalogue will also provide information on repair kits and cross references for our most important products. This new catalogue will be distributed at the beginning of 2009.



Price list



Product catalogue

If you have any questions, please contact your WABCO partner.