

TrailerGUARD™ – WABCO’s trailer telematics solution

The next step of WABCO’s era of customer tailored solutions has begun and with this for you the opportunity to step up to another level.

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1. TrailerGUARD™ Telematics

TrailerGUARD offers you and your customers a long-term solution at automotive quality level, to increase efficiency for trailer management, to cut down costs by optimizing business processes, and to raise security for trailer, driver and cargo.

With this unique trailer solution which is nominated for the Telematik Award 2010, you can track and trace trailer at any time, and analyze a wide range of vehicle data, such as mileage, axle load, and temperature.

2. For Fleets

The table below indicates the benefits of the solution for three different types of transport business.

Benefit	Rental	Intermodal	Cold Chain
Increase Revenue	<ul style="list-style-type: none"> • Up to €600 Euro extra per year by invoicing each trailer an additional day per month. 	<ul style="list-style-type: none"> • Increase number of freights and/or km's per vehicle. 	<ul style="list-style-type: none"> • No more spoilage, no more recalls due to wrong transport conditions.
		<ul style="list-style-type: none"> • Control your subcontractors. 	<ul style="list-style-type: none"> • Decrease the costs for the required administration of the temperatures.
	<ul style="list-style-type: none"> • Additional fees for value-added additional services to your customers. 		
Decrease Costs	<ul style="list-style-type: none"> • Reduced time on searching for available trailers 		
	<ul style="list-style-type: none"> • Reduced maintenance costs. 		
Sustainability	<ul style="list-style-type: none"> • Reliable long term investment. 		

WABCO has a team of telematics specialist who will support at any time and your employees will get a training so they are able to install or sell TrailerGUARD safely, as well as support you appropriately.

Test the TrailerGUARD telematics on one or some of your trailers, to experience and validate how WABCO can help you to improve your business efficiency. Contact your workshop for retrofit solutions.



SALES REP

Contact the WABCO Telematics specialist in your area to learn more about how telematics can improve your business:

www.wabco-auto.com/trailerguard, button 'Contact'

WABCO will demonstrate the TrailerGUARD system at IAA on our booth, in hall 17, booth A20, from 23 to 30 September 2010 in Hannover, Germany.



During the exhibition, VDA and the IAA organization will also announce another highly recognized award which WABCO has won with this trailer telematics solution.

3. Benefit for Workshops Installation of TrailerGUARD telematics

WABCO has created an e-learning training to train your mechanics to correctly install the TrailerGUARD system. The training can be found at the WABCO University website: <http://wbt.wabco.info> You may either purchase the course by credit card or part number 200 300 107 0 at your dealer. An English version of the training is available soon.

With WABCO TrailerGUARD you and your customer can be sure to invest in a reliable and innovative automotive technology with WABCO's known expertise and service support.

Diagnostics

For service purpose a diagnostic software is obtainable as well (WABCO Diagnostic Software SD). The diagnostic software is required for system starts and the common functionality of reading out system messages. All you need is a PC or laptop, a diagnostic interface, and a cable to the trailer.

For further information

TrailerGuard will be available soon. Please contact your WABCO Partner for details.

- Visit www.wabco-auto.com/trailerguard,
- Call the European free number 00800 438 9226, to talk to your local telematics specialist, or
- Send your request to TrailerGUARD@wabco-auto.com and we will contact you soon.